

GENERAL ASSEMBLY OF NORTH CAROLINA
SESSION 2003

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SENATE BILL 785*

Short Title: Annuity Nonforfeiture Rate Change. (Public)

Sponsors: Senators Hartsell, Metcalf; Hoyle and Rand.

Referred to: Commerce.

April 3, 2003

1 A BILL TO BE ENTITLED
2 AN ACT TO ADOPT THE NAIC MODEL STANDARD NONFORFEITURE LAW
3 FOR INDIVIDUAL DEFERRED ANNUITIES.

4 The General Assembly of North Carolina enacts:

5 SECTION 1. Article 58 of Chapter 58 of the General Statutes is amended by
6 adding a new section to read:

7 "§ 58-58-61. Standard nonforfeiture law for individual deferred annuities.

8 (a) Title. – This section is and may be cited as the Standard Nonforfeiture Law
9 for Individual Deferred Annuities.

10 (b) Applicability. – This section does not apply to any:

11 (1) Reinsurance.

12 (2) Group annuity purchased under a retirement plan or plan of deferred
13 compensation established or maintained by an employer, including a
14 partnership or sole proprietorship, or by an employee organization, or
15 by both, other than a plan providing individual retirement accounts or
16 individual retirement annuities under section 408 of the Internal
17 Revenue Code, as amended.

18 (3) Premium deposit fund.

19 (4) Variable annuity.

20 (5) Investment annuity.

21 (6) Immediate annuity.

22 (7) Deferred annuity contract after annuity payments have commenced.

23 (8) Reversionary annuity.

24 (9) Contract delivered outside this State through an agent or other
25 representative of the company issuing the contract.

26 (c) Nonforfeiture Requirements. – In the case of contracts issued on or after the
27 operative date of this section as defined in subsection (o) of this section, no contract of
28 annuity, except as stated in subsection (b) of this section, shall be delivered or issued for
29 delivery in this State unless it contains in substance the following provisions, or

1 corresponding provisions that in the opinion of the Commissioner are at least as
2 favorable to the contract holder, upon cessation of payment of considerations under the
3 contract:

4 (1) That upon cessation of payment of considerations under a contract, or
5 upon the written request of the contract owner, the company shall
6 grant a paid-up annuity benefit on a plan stipulated in the contract of
7 the value specified in subsections (g), (h), (i), (j), and (l) of this
8 section.

9 (2) If a contract provides for a lump sum settlement at maturity or at any
10 other time, that upon surrender of the contract at or before the
11 commencement of any annuity payments, the company shall pay in
12 lieu of a paid-up annuity benefit a cash surrender benefit of the amount
13 specified in subsections (g), (h), (j), and (l) of this section. The
14 company may reserve the right to defer the payment of the cash
15 surrender benefit for a period not to exceed six months after demand
16 for the payment with surrender of the contract after making written
17 request and receiving written approval of the Commissioner. The
18 request shall address the necessity and equitability to all policyholders
19 of the deferral.

20 (3) A statement of the mortality table, if any, and interest rates used in
21 calculating any minimum paid-up annuity, cash surrender, or death
22 benefits that are guaranteed under the contract, together with sufficient
23 information to determine the amounts of the benefits.

24 (4) A statement that any paid-up annuity, cash surrender, or death benefits
25 that may be available under the contract are not less than the minimum
26 benefits required by any statute of the state in which the contract is
27 delivered and an explanation of the manner in which the benefits are
28 altered by the existence of any additional amounts credited by the
29 company to the contract, any indebtedness to the company on the
30 contract, or any prior withdrawals from or partial surrenders of the
31 contract.

32 Notwithstanding the requirements of this subsection, a deferred annuity contract
33 may provide that if no considerations have been received under the contract for a period
34 of two full years and the portion of the paid-up annuity benefit at maturity on the plan
35 stipulated in the contract arising from prior considerations paid would be less than
36 twenty dollars (\$20.00) monthly, the company may at its option terminate the contract
37 by payment in cash of the then-present value of the portion of the paid-up annuity
38 benefit, calculated on the basis of the mortality table, if any, and interest rate specified
39 in the contract for determining the paid-up annuity benefit, and by this payment shall be
40 relieved of any further obligation under the contract.

41 (d) Minimum Values. – The minimum values specified in subsections (g), (h),
42 (i), (j), and (l) of this section of any paid-up annuity, cash surrender, or death benefits
43 available under an annuity contract shall be based upon minimum nonforfeiture
44 amounts as defined in this section. The minimum nonforfeiture amount at any time at or

1 before the commencement of any annuity payments shall be equal to an accumulation
2 up to that time at rates of interest as indicated in subsection (e) of this section of the net
3 considerations, as hereinafter defined, paid before that time, decreased by the sum of the
4 following:

- 5 (1) Any prior withdrawals from or partial surrenders of the contract
6 accumulated at rates of interest as indicated in subsection (e) of this
7 section.
- 8 (2) An annual contract charge of fifty dollars (\$50.00), accumulated at
9 rates of interest as indicated in subsection (e) of this section.
- 10 (3) Any premium tax paid by the company for the contract, accumulated
11 at rates of interest as indicated in subsection (e) of this section.
- 12 (4) The amount of any indebtedness to the company on the contract,
13 including interest due and accrued.

14 The net considerations for a given contract year used to define the minimum
15 nonforfeiture amount shall be an amount equal to eighty-seven and one-half percent (87
16 1/2%) of the gross considerations credited to the contract during that contract year.

17 (e) The interest rate used in determining minimum nonforfeiture amounts shall
18 be an annual rate of interest determined as the lesser of three percent (3%) per annum
19 and the following, which shall be specified in the contract if the interest rate will be
20 reset:

- 21 (1) The five-year Constant Maturity Treasury Rate reported by the Federal
22 Reserve as of a date, or average over a period, rounded to the nearest
23 one-twentieth of one percent (0.05%), specified in the contract no
24 longer than 15 months before the contract issue date or
25 redetermination date under subdivision (4) of this subsection.
- 26 (2) Reduced by 125 basis points.
- 27 (3) Where the resulting interest guarantee is not less than one percent
28 (1%).
- 29 (4) The interest rate shall apply for an initial period and may be
30 redetermined for additional periods. The redetermination date, basis,
31 and period, if any, shall be stated in the contract. The basis is the date
32 or average over a specified period that produces the value of the
33 five-year Constant Maturity Treasury Rate to be used at each
34 redetermination date.

35 (f) During the period or term that a contract provides substantive participation in
36 an equity indexed benefit, it may increase the reduction described in subdivision (e)(2)
37 of this section by up to an additional 100 basis points to reflect the value of the equity
38 index benefit. The present value at the contract issue date, and at each subsequent
39 redetermination date, of the additional reduction shall not exceed the market value of
40 the benefit. The Commissioner may require a demonstration that the present value of the
41 additional reduction does not exceed the market value of the benefit. Absent a
42 demonstration that is acceptable to the Commissioner, the Commissioner may disallow
43 or limit the additional reduction. The Commissioner may adopt rules to implement the
44 provisions of this subsection and to provide for further adjustments to the calculation of

1 minimum nonforfeiture amounts for contracts that provide substantive participation in
2 an equity index benefit and for other contracts for which the Commissioner determines
3 adjustments are justified.

4 (g) Computation of Present Value. – Any paid-up annuity benefit available under
5 a contract shall be such that its present value on the date annuity payments are to
6 commence is at least equal to the minimum nonforfeiture amount on that date. Present
7 value shall be computed using the mortality table, if any, and the interest rates specified
8 in the contract for determining the minimum paid-up annuity benefits guaranteed in the
9 contract.

10 (h) Calculation of Cash Surrender Value. – For contracts that provide cash
11 surrender benefits, the cash surrender benefits available before maturity shall not be less
12 than the present value as of the date of surrender of that portion of the maturity value of
13 the paid-up annuity benefit that would be provided under the contract at maturity arising
14 from considerations paid before the time of cash surrender reduced by the amount
15 appropriate to reflect any prior withdrawals from or partial surrenders of the contract,
16 such present value being calculated on the basis of an interest rate not more than one
17 percent (1%) higher than the interest rate specified in the contract for accumulating the
18 net considerations to determine maturity value, decreased by the amount of any
19 indebtedness to the company on the contract, including interest due and accrued, and
20 increased by any existing additional amounts credited by the company to the contract. In
21 no event shall any cash surrender benefit be less than the minimum nonforfeiture
22 amount at that time. The death benefit under such contracts shall be at least equal to the
23 cash surrender benefit.

24 (i) Calculation of Paid-Up Annuity Benefits. – For contracts that do not provide
25 cash surrender benefits, the present value of any paid-up annuity benefit available as a
26 nonforfeiture option at any time before maturity shall not be less than the present value
27 of that portion of the maturity value of the paid-up annuity benefit provided under the
28 contract arising from considerations paid before the time the contract is surrendered in
29 exchange for, or changed to, a deferred paid-up annuity, the present value being
30 calculated for the period before the maturity date on the basis of the interest rate
31 specified in the contract for accumulating the net considerations to determine maturity
32 value, and increased by any additional amounts credited by the company to the contract.
33 For contracts that do not provide any death benefits before the commencement of any
34 annuity payments, present values shall be calculated on the basis of the interest rate and
35 the mortality table specified in the contract for determining the maturity value of the
36 paid-up annuity benefit. However, in no event shall the present value of a paid-up
37 annuity benefit be less than the minimum nonforfeiture amount at that time.

38 (j) Maturity Date. – For the purpose of determining the benefits calculated under
39 subsections (h) and (i) of this section, in the case of annuity contracts under which an
40 election may be made to have annuity payments commence at optional maturity dates,
41 the maturity date shall be the latest date for which election is permitted by the contract
42 but not later than the anniversary of the contract next following the annuitant's
43 seventieth birthday or the tenth anniversary of the contract, whichever is later.

1 (k) Disclosure of Limited Death Benefits. – A contract that does not provide cash
2 surrender benefits or does not provide death benefits at least equal to the minimum
3 nonforfeiture amount before the commencement of any annuity payments shall include
4 a statement in a prominent place in the contract that those benefits are not provided.

5 (l) Inclusion of Lapse of Time Considerations. – Any paid-up annuity, cash
6 surrender, or death benefits available at any time, other than on the contract anniversary
7 under any contract with fixed scheduled considerations, shall be calculated with
8 allowance for the lapse of time and the payment of any scheduled considerations
9 beyond the beginning of the contract year in which cessation of payment of
10 considerations under the contract occurs.

11 (m) Proration of Values; Additional Benefits. – For a contract that provides within
12 the same contract, by rider or supplemental contract provision, both annuity benefits and
13 life insurance benefits that are in excess of the greater of cash surrender benefits or a
14 return of the gross considerations with interest, the minimum nonforfeiture benefits
15 shall be equal to the sum of the minimum nonforfeiture benefits for the annuity portion
16 and the minimum nonforfeiture benefits, if any, for the life insurance portion computed
17 as if each portion were a separate contract. Notwithstanding the provisions of
18 subsections (g), (h), (i), (j), and (l) of this section, additional benefits payable in the
19 event of total and permanent disability, as reversionary annuity or deferred reversionary
20 annuity benefits, or as other policy benefits additional to life insurance, endowment, and
21 annuity benefits, and considerations for all such additional benefits, shall be disregarded
22 in ascertaining the minimum nonforfeiture amounts, paid-up annuity, cash surrender,
23 and death benefits that may be required by this section. The inclusion of those benefits
24 shall not be required in any paid-up benefits, unless the additional benefits separately
25 would require minimum nonforfeiture amounts, paid-up annuity, cash surrender, and
26 death benefits.

27 (n) Rules. – The Commissioner may adopt rules to implement the provisions of
28 this section.

29 (o) Effective Date. – On and after October 1, 2003, a company may elect to apply
30 the provisions of this section to annuity contracts on a contract form-by-contract form
31 basis before October 1, 2004. In all other instances, this section shall become operative
32 with respect to annuity contracts issued by the company on and after October 1, 2004."

33 **SECTION 2.** G.S. 58-58-60 is repealed.

34 **SECTION 3.** G.S. 58-7-95(s) reads as rewritten:

35 "(s) Except for ~~G.S. 58-58-60~~ G.S. 58-58-61 and G.S. 58-58-120 in the case of a
36 variable annuity ~~contract and contract,~~ G.S. 58-58-55, 58-58-120, and 58-58-140(1) in
37 the case of a variable life insurance ~~policy-policy,~~ and except as otherwise provided in
38 this section, all pertinent provisions of the insurance laws of this State shall this Chapter
39 apply to separate accounts and contracts issued in connection ~~therewith.~~ with separate
40 accounts. Any individual variable life insurance contract, delivered or issued for
41 delivery within this State, shall contain reinstatement and nonforfeiture provisions
42 appropriate to ~~such a that~~ contract. Any group variable life insurance contract, delivered
43 or issued for delivery within this State, shall contain grace provisions appropriate to
44 ~~such a that~~ contract. Any individual variable annuity contract, delivered or issued for

1 delivery within this State, shall contain reinstatement provisions appropriate to such a
2 that contract."

3 **SECTION 4.** Sections 2 and 3 of this act become effective October 1, 2004.

4 The remainder of this act becomes effective October 1, 2003.