

**GENERAL ASSEMBLY OF NORTH CAROLINA  
SESSION 2003**

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**HOUSE BILL 339  
Committee Substitute Favorable 4/24/03**

Short Title: Life and Health Insurance Omnibus.-AB

(Public)

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Sponsors:

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Referred to:

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March 6, 2003

A BILL TO BE ENTITLED

1  
2 AN ACT TO CONFORM NORTH CAROLINA'S THIRD PARTY  
3 ADMINISTRATOR ARTICLE TO REVISIONS TO THE NAIC MODEL THIRD  
4 PARTY ADMINISTRATOR STATUTE; REQUIRE GROUP ANNUITY  
5 INSURERS TO ISSUE INDIVIDUAL CERTIFICATES OF COVERAGE TO  
6 EACH ANNUITANT; REORGANIZE ARTICLE 60 OF CHAPTER 58 OF THE  
7 GENERAL STATUTES AND AMEND CURRENT DISCLOSURE  
8 REQUIREMENTS FOR SOLICITATION OF LIFE INSURANCE PRODUCTS  
9 AND ANNUITIES; REQUIRE INSURERS TO NOTIFY EMPLOYEES OF THE  
10 EXISTENCE OF EMPLOYER-OWNED LIFE INSURANCE POLICIES WITHIN  
11 THIRTY DAYS AFTER THE EFFECTIVE DATE OF COVERAGE; REQUIRE  
12 THAT ASSOCIATION PREMIUM RATES FOR ACCIDENT AND HEALTH  
13 INSURANCE BE ACTUARIALLY SOUND AND THAT ASSOCIATIONS BE  
14 RATED AS A SINGLE GROUP WHEN THE COVERAGE PROVIDED IS NOT  
15 EMPLOYER-BASED; LIMIT AN INDIVIDUAL ACCIDENT AND HEALTH  
16 INSURER'S USE OF AN INDIVIDUAL'S OWN CLAIMS' EXPERIENCE TO  
17 DEVELOP THE INDIVIDUAL'S RENEWAL RATE; EXEMPT A SOLE  
18 PROPRIETOR FROM THE FULL-TIME BASIS OR THIRTY-HOUR  
19 WORKWEEK REQUIREMENTS TO BE ELIGIBLE FOR LARGE GROUP  
20 HEALTH COVERAGE LIKE THE PROPRIETOR'S FULL-TIME EMPLOYEES;  
21 CORRECT AN INADVERTENT CROSS-REFERENCE IN ORDER TO  
22 REAPPLY NEWBORN COVERAGE TO A MORE COMPREHENSIVE GROUP  
23 OF INSURERS; TECHNICALLY CORRECT AN OMISSION REGARDING  
24 PROVISIONS GOVERNING PREEXISTING CONDITIONS FOR LIMITED  
25 HEALTH, SUPPLEMENTAL HEALTH, AND SPECIFIED DISEASE POLICIES;  
26 DECREASE THE TOTAL NUMBER OF MEMBERS THAT SERVE ON THE  
27 SMALL EMPLOYER REINSURANCE POOL BOARD FROM NINE TO SIX;  
28 ALLOW PERSONS RETROACTIVELY ENROLLED IN MEDICARE PART B  
29 THE SAME SIX-MONTH OPEN ENROLLMENT PERIOD FOR MEDICARE

1 SUPPLEMENT PLANS AS PERSONS WHO ENROLLED IN MEDICARE PART  
2 B WITHOUT A RETROACTIVE EFFECTIVE DATE OF COVERAGE;  
3 TECHNICALLY CORRECT THE REVOCATION AND SUSPENSION LAW TO  
4 INCLUDE A BENEFICIARY OF A LIFE OR ANNUITY CONTRACT AS A  
5 CLAIMANT; MANDATE HEALTH BENEFIT COVERAGE FOR DESIGNATED  
6 TRAVEL EXPENSES WHEN THE REQUIRED DISTANCE TRAVELED  
7 THRESHOLD IS MET; AND MAKE TECHNICAL CORRECTIONS TO THE  
8 CREDIT INSURANCE LAWS.

9 The General Assembly of North Carolina enacts:

10  
11 **PART I. THIRD PARTY ADMINISTRATOR ACT REWRITE**

12 **SECTION 1.** G.S. 58-56-2 is repealed.

13 **SECTION 1.1.** Article 56 of Chapter 58 of the General Statutes is amended  
14 by adding a new section to read:

15 **"§ 58-56-3. Definitions.**

16 As used in this Article:

17 (1) "Administrator", "third party administrator", and "TPA" mean a person  
18 who directly or indirectly underwrites, collects, or charges premiums  
19 from, or adjusts or settles claims on, residents of this State in  
20 connection with life, annuity, or health coverage offered or provided  
21 by an insurer, except any of the following:

22 a. An employer, or a wholly owned direct or indirect subsidiary of  
23 an employer, on behalf of its employees or the employees of  
24 one or more subsidiaries or affiliated corporations of the  
25 employer.

26 b. A union on behalf of its members.

27 c. An insurer that is authorized to transact insurance in this State  
28 pursuant to Articles 1 through 67 of this Chapter.

29 d. An insurance producer licensed to sell life, annuity, or health  
30 coverage in this State, whose activities are limited exclusively  
31 to the sale of insurance.

32 e. A creditor on behalf of its debtors with respect to insurance  
33 covering a debt between the creditor and its debtors.

34 f. A trust and its trustees, agents, and employees acting pursuant  
35 to a trust established in conformity with 29 U.S.C. § 186.

36 g. A trust exempt from taxation under section 501(a) of the  
37 Internal Revenue Code, its trustees and employees acting  
38 pursuant to the trust, or a custodian and the custodian's agents  
39 or employees acting pursuant to a custodian account which  
40 meets the requirements of section 401(f) of the Internal  
41 Revenue Code.

42 h. A credit union or a financial institution that is subject to  
43 supervision or examination by federal or State banking  
44 authorities, or a mortgage lender, to the extent it collects and

- 1                    remits premiums to licensed insurance producers or to limited  
2                    lines producers or authorized insurers in connection with loan  
3                    payments.
- 4                    i. A credit card issuing company that advances for and collects  
5                    insurance premiums or charges from its credit card holders who  
6                    have authorized collection.
- 7                    j. A person who adjusts or settles claims in the normal course of  
8                    that person's practice or employment as a licensed attorney and  
9                    who does not collect charges or premiums in connection with  
10                   life, annuity, or health coverage.
- 11                   k. An adjuster licensed by this State whose activities are limited to  
12                   adjustment of claims.
- 13                   l. A person licensed as a managing general agent in this State,  
14                   whose activities are limited exclusively to the scope of activities  
15                   conveyed under the license.
- 16                   m. An administrator who is affiliated with an insurer and who only  
17                   performs the contractual duties (between the administrator and  
18                   the insurer) of an administrator for the direct and assumed  
19                   insurance business of the affiliated insurer. The insurer is  
20                   responsible for the acts of the administrator and is responsible  
21                   for providing all of the administrator's books and records to the  
22                   Commissioner, upon a request from the Commissioner.
- 23                   (2) "Affiliate or affiliated" means an entity or person who directly or  
24                   indirectly, through one or more intermediaries, controls or is controlled  
25                   by, or is under common control with, a specified entity or person.
- 26                   (3) "Commissioner" means the Commissioner of Insurance of this State.
- 27                   (4) "Control" means the term as defined in G.S. 58-19-5(2).
- 28                   (5) "GAAP" means United States generally accepted accounting principles  
29                   consistently applied.
- 30                   (6) "Home state" means the District of Columbia and any state or territory  
31                   of the United States in which an administrator is incorporated or  
32                   maintains its principal place of business. If neither the state in which  
33                   the administrator is incorporated nor the state in which it maintains its  
34                   principal place of business has adopted the NAIC Third Party  
35                   Administrator Statute, or a substantially similar law governing  
36                   administrators, the administrator may declare another state in which it  
37                   conducts business to be its "home state".
- 38                   (7) "Insurance producer" means a person who sells, solicits, or negotiates  
39                   a contract of insurance as those terms are defined in this Article.
- 40                   (8) "Insurer" means an insurance company subject to this Chapter, a  
41                   service corporation organized under Article 65 of this Chapter, a health  
42                   maintenance organization organized under Article 67 of this Chapter,  
43                   and a multiple employer welfare arrangement subject to Article 49 of  
44                   this Chapter.

- 1           (9)    "Negotiate" means the act of conferring directly with, or offering  
2           advice directly to, a purchaser or prospective purchaser of a particular  
3           contract of insurance concerning any of the substantive benefits, terms,  
4           or conditions of the contract, provided that the person engaged in that  
5           act either sells insurance or obtains insurance from insurers for  
6           purchasers.
- 7           (10)   "Nonresident administrator" means a person who is applying for  
8           licensure or is licensed in any state other than the administrator's home  
9           state.
- 10          (11)   "Person" means an individual or a business entity.
- 11          (12)   "Sell" means to exchange a contract of insurance by any means, for  
12          money or its equivalent, on behalf of an insurance company.
- 13          (13)   "Solicit" means attempting to sell insurance or asking or urging a  
14          person to apply for a particular kind of insurance from a particular  
15          company.
- 16          (14)   "Underwrites" or "underwriting" includes the acceptance of employer  
17          or individual applications for coverage of individuals in accordance  
18          with the written rules of the insurer or self-funded plan and also  
19          includes the overall planning and coordinating of a benefits program.
- 20          (15)   "Uniform Application" means the current version of the NAIC  
21          Uniform Application for Third Party Administrators."

22           **SECTION 1.2.** G.S. 58-56-6 reads as rewritten:

23           **"§ 58-56-6. Written agreement necessary.**

24           (a)    No TPA may act as a TPA without a written agreement between the TPA and  
25           the insurer. The written agreement shall be retained as part of the official records of  
26           both the insurer and the TPA for the duration of the agreement and for five years  
27           thereafter. The agreement shall contain all provisions required by this Article, ~~to the~~  
28           ~~extent those requirements apply to the functions performed by the TPA.~~ except insofar  
29           as those requirements do not apply to the functions performed by the TPA.

30           (b)    The agreement shall include a statement of duties that the TPA is expected to  
31           perform on behalf of the insurer and the ~~kinds of insurance the TPA is to be authorized~~  
32           ~~to administer.~~ lines, classes, or types of insurance for which the TPA is to be authorized  
33           to administer. The agreement shall provide for underwriting or other standards  
34           pertaining to the business underwritten by the insurer.

35           (c)    The insurer or TPA may, with written notice, terminate the written agreement  
36           for cause as provided in the agreement. The insurer may suspend the underwriting  
37           authority of the TPA during the pendency of any dispute regarding the cause for  
38           termination of the agreement. The insurer ~~must~~ shall fulfill any lawful obligations with  
39           respect to policies affected by the agreement, regardless of any dispute between the  
40           insurer and the TPA."

41           **SECTION 1.3.** G.S. 58-56-16 reads as rewritten:

42           **"§ 58-56-16. Records to be kept.**

43           (a)    Every TPA shall maintain and make available to the insurer complete books  
44           and records of all transactions performed on behalf of the insurer. The books and

1 records shall be maintained in accordance with prudent standards of insurance record  
2 keeping and must be maintained for a period of at least five years after the date of their  
3 creation.

4 ~~(b) The Commissioner shall have access to books and records maintained by a  
5 TPA for the purposes of examination, audit, and inspection. The Commissioner shall  
6 keep confidential any trade secrets contained in those books and records, including the  
7 identity and addresses of policyholders and certificate holders, except that the  
8 Commissioner may use the information in any judicial or administrative proceeding  
9 instituted against the TPA.~~

10 (c) The insurer shall own the records generated by the TPA pertaining to the  
11 insurer, but the TPA shall retain the right to continuing access to books and records to  
12 permit the TPA to fulfill all of its contractual obligations to insured parties, claimants,  
13 and the insurer.

14 (d) In the event the insurer and the TPA cancel their agreement, notwithstanding  
15 the provisions of subsection (a) of this section, the TPA may, by written agreement with  
16 the insurer, transfer all records to a new TPA rather than retain them for five years. In  
17 this case, the new TPA shall acknowledge, in writing, that it is responsible for retaining  
18 the records of the prior TPA as required in subsection (a) of this section.

19 (e) The Commissioner shall have access to books and records maintained by a  
20 TPA for the purposes of examination, audit, and inspection. Any documents, materials,  
21 or other information in the possession or control of the Commissioner that are furnished  
22 by a TPA, insurer, insurance producer, or an employee or agent thereof acting on behalf  
23 of the TPA, insurer, or insurance producer, or obtained by the Commissioner in an  
24 investigation shall be confidential by law and privileged, shall not constitute a public  
25 record as defined by G.S. 132-1, shall not be subject to subpoena, shall not be subject to  
26 discovery, and shall not be admissible in evidence in any private civil action. However,  
27 the Commissioner is authorized to use such documents, materials, or other information  
28 in the furtherance of any regulatory or legal action brought as a part of the  
29 Commissioner's official duties.

30 (f) Neither the Commissioner nor any person who receives documents, materials,  
31 or other information while acting under the authority of the Commissioner shall be  
32 permitted or required to testify in any private civil action concerning any confidential  
33 documents, materials, or information subject to subsection (e) of this section.

34 (g) In order to assist in the performance of the Commissioner's duties, the  
35 Commissioner:

- 36 (1) May share documents, materials, or other information, including the  
37 confidential and privileged documents, materials, or information  
38 subject to subsection (e) of this section, with other State, federal, and  
39 international regulatory agencies, with the National Association of  
40 Insurance Commissioners, its affiliates, or its subsidiaries, and with  
41 State, federal, and international law enforcement authorities, provided  
42 that the recipient agrees to maintain the confidentiality and privileged  
43 status of the document, material, or other information;

1           (2) May receive documents, materials, or information, including otherwise  
2 confidential and privileged documents, materials, or information, from  
3 the National Association of Insurance Commissioners, its affiliates, or  
4 its subsidiaries, and from regulatory and law enforcement officials of  
5 other foreign or domestic jurisdictions and shall maintain as  
6 confidential or privileged any document, material, or information  
7 received with notice or the understanding that it is confidential or  
8 privileged under the laws of the jurisdiction that is the source of the  
9 document, material, or information; and

10           (3) May enter into agreements governing sharing and use of information  
11 consistent with this subsection.

12           (h) No waiver of any applicable privilege or claim of confidentiality in the  
13 documents, materials, or information shall occur as a result of disclosure to the  
14 Commissioner under this section or as a result of sharing as authorized in subsection (g)  
15 of this section.

16           (i) Nothing in this Article shall prohibit the Commissioner from releasing final,  
17 adjudicated actions including for-cause terminations that are open to public inspection  
18 pursuant to Chapter 132 of the General Statutes or to a database or other clearinghouse  
19 service maintained by the National Association of Insurance Commissioners, its  
20 affiliates, or its subsidiaries."

21           **SECTION 1.4.** G.S. 58-56-51 is repealed.

22           **SECTION 1.5.** Article 56 of Chapter 58 of the General Statutes is amended  
23 by adding a new section to read:

24 **"§ 58-56-52. Home state certificate of authority or license.**

25           (a) A person shall apply to be a TPA in its home state upon the Uniform  
26 Application and shall receive a certificate of authority or license from the Commissioner  
27 of its home state prior to performing any function of a TPA in this State. Each  
28 application shall be accompanied by a nonrefundable filing fee of one hundred dollars  
29 (\$100.00).

30           (b) The Uniform Application shall include or be accompanied by the following  
31 information and documents:

32           (1) All basic organizational documents of the applicant, including any  
33 articles of incorporation, articles of association, partnership agreement,  
34 trade name certificate, trust agreement, shareholder agreement, and  
35 other applicable documents and all amendments to those documents.

36           (2) The bylaws, rules, regulations, or similar documents regulating the  
37 internal affairs of the applicant.

38           (3) NAIC Biographical Affidavit for the individuals who are responsible  
39 for the conduct of affairs of the applicant, including all members of the  
40 board of directors, board of trustees, executive committee, or other  
41 governing board or committee; the principal officers in the case of a  
42 corporation or the partners or members in the case of a partnership,  
43 association, or limited liability company; any shareholders or member  
44 holding directly or indirectly ten percent (10%) or more of the voting

1 stock, voting securities, or voting interest of the applicant; and any  
2 other person who exercises control or influence over the affairs of the  
3 applicant.

4 (4) Audited annual financial statements or reports for the two most recent  
5 fiscal years that prove that the applicant has a positive net worth. If the  
6 applicant has been in existence for less than two fiscal years, the  
7 Uniform Application shall include financial statements or reports,  
8 certified by an officer of the applicant and prepared in accordance with  
9 GAAP, for any completed fiscal years and for any month during the  
10 current fiscal year for which the financial statements or reports have  
11 been completed. The applicant shall also include any other information  
12 the Commissioner requires in order to review the current financial  
13 condition of the applicant. An audited financial/annual report prepared  
14 on a consolidated basis shall include a columnar consolidating or  
15 combining worksheet that shall be filed with the report and include all  
16 of the following:

17 a. Amounts shown on the consolidated audited financial report  
18 shall be shown on the worksheet.

19 b. Amounts for each entity shall be stated separately.

20 c. Explanations of consolidating and eliminating entries.

21 (5) A statement describing the business plan including information on  
22 staffing levels and activities proposed in this State and nationwide. The  
23 plan shall provide details setting forth the applicant's capability for  
24 providing a sufficient number of experienced and qualified personnel  
25 in the areas of claims processing, record keeping, and underwriting.

26 (6) Any other pertinent information required by the Commissioner.

27 (c) A TPA licensed or applying for licensure under this section shall make  
28 available for inspection by the Commissioner copies of all contracts with insurers or  
29 other persons utilizing the services of the TPA.

30 (d) A TPA licensed or applying for licensure under this section shall produce its  
31 accounts, records, and files for examination, and make its officers available to give  
32 information with respect to its affairs, as often as reasonably required by the  
33 Commissioner.

34 (e) The Commissioner may refuse to issue a certificate of authority or license if  
35 the Commissioner determines that the TPA, or any individual responsible for the  
36 conduct of affairs of the TPA, is not competent, trustworthy, financially responsible, or  
37 of good personal and business reputation, has had an insurance or an administrator  
38 certificate of authority or license denied or revoked for cause by any jurisdiction, or if  
39 the Commissioner determines that any of the grounds set forth in G.S. 58-56-72 exists  
40 with respect to the TPA.

41 (f) A certificate of authority or license issued under this section shall remain  
42 valid, unless surrendered, suspended, or revoked by the Commissioner, for so long as  
43 the TPA continues in business in this State and remains in compliance with this Article.

1       (g) A TPA licensed or applying for licensure under this section shall immediately  
2 notify the Commissioner of any material change in its ownership, control, or other fact  
3 or circumstance affecting its qualification for a certificate of authority or license in this  
4 State. The Commissioner shall report any such changes to the producer database  
5 maintained by the NAIC or affiliates or subsidiaries of the NAIC."

6               **SECTION 1.6.** G.S. 58-56-56 is repealed.

7               **SECTION 1.7.** Article 56 of Chapter 58 of the General Statutes is amended  
8 by adding a new section to read:

9       **"§ 58-56-57. Registration requirement.**

10       A person who directly or indirectly underwrites, collects charges or premiums from,  
11 or adjusts or settles claims on residents of this State in connection with life, annuity, or  
12 health coverage provided by a self-funded plan shall register with the Commissioner  
13 annually, verifying its status as herein described in a format prescribed by the  
14 Commissioner."

15               **SECTION 1.8.** Article 56 of Chapter 58 of the General Statutes is amended  
16 by adding a new section to read:

17       **"§ 58-56-62. Annual report and filing.**

18       (a) Each TPA licensed under G.S. 58-56-52 shall file an annual report for the  
19 preceding calendar year with the Commissioner on or before July 1 of each year or  
20 within such extension of time as the Commissioner for good cause may grant. The  
21 annual report shall include an audited financial statement performed by an independent  
22 certified public accountant. An audited financial/annual report prepared on a  
23 consolidated basis shall include a columnar consolidating or combining worksheet that  
24 shall be filed with the report and include the information required under G.S.  
25 58-56-52(b)(4)a. through c. The report shall be in the form and contain such matters as  
26 the Commissioner prescribes and shall be verified by at least two officers of the TPA.

27       (b) The annual report shall include the complete names and addresses of all  
28 insurers with which the administrator had agreements during the preceding fiscal year.

29       (c) At the time of filing its annual report, the administrator shall pay a  
30 nonrefundable filing fee of one hundred dollars (\$100.00).

31       (d) The Commissioner shall review the most recently filed annual report of each  
32 administrator on or before September 1 of each year. Upon completion of its review, the  
33 Commissioner shall either:

34               (1) Issue a certification to the administrator that the annual report shows  
35 that the administrator has a positive net worth as evidenced by audited  
36 financial statements and is currently licensed and in good standing, or  
37 noting any deficiencies found in the annual report and financial  
38 statements; or

39               (2) Update any electronic database maintained by the National  
40 Association of Insurance Commissioners, or its affiliates or  
41 subsidiaries, indicating that the annual report shows that the  
42 administrator has a positive net worth as evidenced by audited  
43 financial statements and is in compliance with existing law, or noting  
44 any deficiencies found in the annual report."



1           **SECTION 1.9.** G.S. 58-56-66 is repealed.

2           **SECTION 1.10.** Article 56 of Chapter 58 of the General Statutes is amended  
3 by adding a new section to read:

4           "§ 58-56-67. Nonresident administrator certificate of authority.

5           (a) Unless a TPA has obtained a home state certificate of authority or license in  
6 this State under G.S. 58-56-52, any TPA who performs administrator duties in this State  
7 shall obtain a nonresident administrator certificate of authority or license in accordance  
8 with this section by filing with the Commissioner the Uniform Application  
9 accompanied by a letter of certification from the home state of the TPA. In lieu of  
10 requiring a TPA to file a letter of certification with the Uniform Application, the  
11 Commissioner may verify the nonresident administrator's home state certificate of  
12 authority or license status through an electronic database maintained by the National  
13 Association of Insurance Commissioners or its affiliates or subsidiaries.

14           (b) A TPA shall not be eligible for a nonresident administrator certificate of  
15 authority or license under this section if it does not hold a certificate of authority as a  
16 resident in a home state that has adopted the NAIC Third Party Administrator Statute or  
17 a substantially similar law governing TPAs.

18           (c) Except as provided in subsections (b) and (h) of this section, the  
19 Commissioner shall issue to the TPA a nonresident administrator certificate of authority  
20 or license promptly upon receipt of a complete application.

21           (d) Unless notified by the Commissioner that the Commissioner is able to verify  
22 the nonresident TPA's home state certificate of authority or license status through an  
23 electronic database maintained by the National Association of Insurance  
24 Commissioners, or its affiliates or subsidiaries, each nonresident TPA annually shall file  
25 a statement that its home state administrator certificate of authority or license remains in  
26 force and has not been revoked or suspended by its home state during the preceding  
27 year. The statement required by this subsection shall be filed by November 1 each year.

28           (e) At the time of filing the statement required under subsection (d) of this  
29 section or if the Commissioner has notified the nonresident administrator that the  
30 Commissioner is able to verify the nonresident administrator's home state certificate of  
31 authority or license status through an electronic database, the nonresident TPA shall  
32 pay, no later than November 1, a nonrefundable filing fee of one hundred dollars  
33 (\$100.00).

34           (f) A TPA licensed or applying for licensure under this section shall produce its  
35 accounts, records, and files for examination, and make its officers available to give  
36 information with respect to its affairs, as often as reasonably required by the  
37 Commissioner.

38           (g) A nonresident TPA is not required to hold a nonresident administrator  
39 certificate of authority or license in this State if the TPA's duties in this State are limited  
40 to the administration of a group policy or plan of insurance and no more than a total of  
41 100 persons insured for all plans reside in this State.

42           (h) The Commissioner may refuse to issue a nonresident administrator certificate  
43 of authority or license, or delay the issuance of a nonresident administrator certificate of  
44 authority or license, if the Commissioner determines that, due to events or information

1 obtained subsequent to the home state's licensure of the TPA, the nonresident TPA  
2 cannot satisfy the requirements of this Article or that grounds exist for the home state's  
3 revocation or suspension of the administrator's home state certificate of authority or  
4 license. If the Commissioner refuses to issue a certificate of authority of license  
5 pursuant to this section, the Commissioner shall give written notice of its determination  
6 to the Commissioner of the home state, and the Commissioner may delay the issuance  
7 of a nonresident administrator certificate of authority to the nonresident TPA until the  
8 Commissioner determines that the administrator can satisfy the requirements of this  
9 Article and that no grounds exist for the home state's revocation or suspension of the  
10 administrator's home state certificate of authority or license."

11 **SECTION 1.11.** Article 56 of Chapter 58 of the General Statutes is amended  
12 by adding a new section to read:

13 **"§ 58-56-72. Grounds for denial, suspension, or revocation of certificate of**  
14 **authority.**

15 (a) The certificate of authority or license of a TPA shall be denied, suspended, or  
16 revoked if the Commissioner finds that the TPA:

- 17 (1) Is in an unsound financial condition;  
18 (2) Is using such methods or practices in the conduct of its business so as  
19 to render its further transaction of business in this State hazardous or  
20 injurious to insured persons or the public; or  
21 (3) Has failed to pay any judgment rendered against it in this State within  
22 60 days after the judgment has become final.

23 (b) The Commissioner may, after notice and opportunity for hearing, deny,  
24 suspend, or revoke the certificate of authority or license of a TPA if the Commissioner  
25 finds that the TPA:

- 26 (1) Has violated any lawful rule or order of the Commissioner or any  
27 provision of the insurance laws of this State;  
28 (2) Has refused to be examined or to produce its accounts, records, and  
29 files for examination, or if any individual responsible for the conduct  
30 of affairs of the TPA has refused to give information with respect to its  
31 affairs or has refused to perform any other legal obligation as to an  
32 examination when required by the Commissioner, including:  
33 a. Members of the board of directors, board of trustees, executive  
34 committee, or other governing board or committee;  
35 b. The principal officers in the case of a corporation or the  
36 partners or members in the case of a partnership, association, or  
37 limited liability company;  
38 c. Any shareholder or member holding directly or indirectly ten  
39 percent (10%) or more of the voting stock, voting securities, or  
40 voting interest of the TPA; and  
41 d. Any other person who exercises control or influence over the  
42 affairs of the TPA;  
43 (3) Has, without just cause, refused to pay proper claims or perform  
44 services arising under its contracts or has, without just cause, caused

- 1           covered individuals to accept less than the amount due them or caused  
2           covered individuals to employ attorneys or bring suit against the TPA  
3           to secure full payment or settlement of such claims;  
4           (4)   Fails, at any time, to meet any qualification for which issuance of the  
5           certificate could have been refused had the failure then existed and  
6           been known to the Commissioner;  
7           (5)   Or any of the individuals responsible for the conduct of its affairs has  
8           been convicted of, or has entered a plea of guilty or nolo contendere to,  
9           a felony without regard to whether adjudication was withheld,  
10          including:  
11          a.    Members of the board of directors, board of trustees, executive  
12          committee or other governing board or committee;  
13          b.    The principal officers in the case of a corporation or the  
14          partners or members in the case of a partnership, association, or  
15          limited liability company;  
16          c.    Any shareholder or member holding directly or indirectly ten  
17          percent or more of its voting stock, voting securities, or voting  
18          interest; and  
19          d.    Any other person who exercises control or influence over its  
20          affairs;  
21          (6)   Is under suspension or revocation in another state; or  
22          (7)   Has failed to timely file its annual report pursuant to G.S. 58-56-62 if a  
23          resident administrator or its statement and filing fee, as applicable,  
24          pursuant to G.S. 58-56-67(d) and (e) if a nonresident administrator.  
25          (c)   The Commissioner may, without advance notice or hearing, immediately  
26          suspend the certificate of authority or license of a TPA if the Commissioner finds that  
27          one or more of the following circumstances exist:  
28                  (1)   The TPA is insolvent or impaired.  
29                  (2)   A proceeding for receivership, conservatorship, rehabilitation, or other  
30                  delinquency proceeding regarding the TPA has been commenced in  
31                  any state.  
32                  (3)   The financial condition or business practices of the TPA otherwise  
33                  pose an imminent threat to the public health, safety, or welfare of the  
34                  residents of this State.  
35          (d)   If the Commissioner finds that one or more grounds exist for the suspension  
36          or revocation of a certificate of authority issued under this part, the Commissioner may,  
37          in lieu of suspension or revocation, impose a fine upon the TPA."

38           **SECTION 1.12.** Article 56 of Chapter 58 of the General Statutes is amended  
39 by adding a new section to read:

40           "§ 58-56-73. Prohibited practices.

41           No person shall act as, offer to act as, or hold himself or herself out as a TPA in this  
42           State without a valid domestic or nonresident administrator certificate of authority  
43           issued by the Commissioner."  
44

**PART II. GROUP ANNUITY CONTRACTS**

**SECTION 2.** G.S. 58-58-145 reads as rewritten:

"§ **58-58-145. Group annuity contracts defined; ~~requirements.~~requirements;  
issuance of individual certificates.**

(a) Any policy or contract, except a joint, reversionary or survivorship annuity contract, whereby annuities are payable to more than one person, is a group annuity contract. The person, firm or corporation to whom or to which such contract is issued, as herein provided, is the holder of the contract. The term "annuitant" means any person to whom or which payments are made under the group annuity contract. No authorized insurer shall deliver or issue for delivery in this State any group annuity contract except upon a group of annuitants that conforms to the following: under a contract issued to an employer, or to the trustee of a fund established by an employer or two or more employers in the same industry or kind of business, the stipulated payments on which shall be paid by the holder of such contract either wholly from the employer's funds or funds contributed by him, or partly from such funds and partly from funds contributed by the employees covered by such contract, and providing a plan of retirement annuities under a plan which permits all of the employees of such employer or of any specified class or classes thereof to become annuitants. Any such group of employees may include retired employees, and may include officers and managers as employees, and may include the employees of subsidiary or affiliated corporations of a corporation employer, and may include the individual proprietors, partners and employees of affiliated individuals and firms controlled by the holders through stock ownership, contract or otherwise.

(b) The insurer of a group annuity contract shall issue to the policyholder, within 30 days of the effective date of the group annuity contract, an individual certificate for delivery to each annuitant which:

(1) Identifies the annuity to which the annuitant is entitled.

(2) States the name of the person to whom the annuity is payable.

(3) Discloses all of the rights and obligations of the insurer, the policyholder, the annuitant, and the persons to whom the annuity is payable with respect to the group annuity contract.

G.S. 58-3-150 applies to the form of the individual certificate required by this subsection.

(c) Each group annuity contract shall include a provision that the insurer will issue to the policyholder within 30 days of the effective date of the contract, for delivery to each annuitant, an individual certificate setting forth the information described in subsection (b) of this section."

**PART III. DISCLOSURES FOR ANNUITIES AND LIFE INSURANCE**

**SECTION 3.** The title of Article 60 of Chapter 58 of the General Statutes reads as rewritten:

"Article 60.

~~Regulation of Life Insurance Solicitation.~~

Standards of Disclosure for Annuities and Life Insurance."

1           **SECTION 3.1.** Article 60 of Chapter 58 of the General Statues is amended  
2 by designating G.S. 58-60-1 through G.S. 58-60-35 as:

3                   "Part 1. Regulation of Life Insurance Solicitation."

4           **SECTION 3.2.** G.S. 58-60-1 reads as rewritten:

5 "**§ 58-60-1. Purpose of Article.**~~Short title; purpose.~~

6           (a)    This Part may be cited as the "Life Insurance Disclosure Act".

7           (b)    The purpose of this ~~Article-Part~~ is to require insurers to deliver to purchasers  
8 of life insurance, information which will improve the buyer's ability to select the most  
9 appropriate plan of life insurance for ~~their~~the buyer's needs, improve the buyer's  
10 understanding of the basic features of the policy which has been purchased or which is  
11 under consideration and to improve the ability of the buyer to evaluate the relative costs  
12 of similar plans of life insurance.

13           This ~~Article-Part~~ does not prohibit an insurer ~~to use~~from using additional material  
14 ~~which~~that is not in violation of Articles 1 through 64 of this Chapter nor any other  
15 statute or regulation."

16           **SECTION 3.3.** G.S. 58-60-5 reads as rewritten:

17 "**§ 58-60-5. Scope of Article;**~~Scope; exemptions.~~

18           (a)    Except as otherwise provided in this ~~Article, Part,~~ this ~~Article-Part~~ applies to  
19 any solicitation, negotiation or procurement of life insurance occurring within this State.  
20 This ~~Article-Part~~ applies to any issuer of a life insurance contract, including fraternal  
21 benefit societies.

22           (b)    Unless otherwise specifically included, this ~~Article-Part~~ does not apply to:

23                   (1)   ~~Annuities,~~Individual group annuity contracts.

24                   (2)   Credit life ~~insurance,~~insurance.

25                   (3)   Group life ~~insurance,~~insurance (except for disclosures relating to  
26 preneed funeral contracts or prearrangements; these disclosure  
27 requirements shall extend to the issuance or delivery of certificates as  
28 well as to the master policy).

29                   (4)   Life insurance policies issued in connection with pension and welfare  
30 plans as defined by and that are subject to the federal Employee  
31 Retirement Income Security Act of 1974 (~~ERISA~~),(ERISA).

32                   (5)   Variable life insurance under which the death benefits and cash values  
33 vary in accordance with unit values of investments held in a separate  
34 account.

35           (c)    The policy summary in this ~~Article-Part~~ is not required for policies that are  
36 sold subject to rules adopted by the Commissioner for life insurance illustrations."

37           **SECTION 3.4.** G.S. 58-60-10(7)k. reads as rewritten:

38                   "k.    The date on which the Policy Summary is prepared.

39                           The Policy Summary must consist of a separate document.  
40 All information required to be disclosed must be set out in such  
41 a manner as to not minimize or render any portion thereof  
42 obscure. Any amounts which remain level for two or more  
43 years of the policy may be represented by a single number if it  
44 is clearly indicated what amounts are applicable for each policy

1 year. Amounts in subparagraph e of this paragraph shall be  
2 listed in total, not on a per thousand nor per unit basis. If more  
3 than one insured is covered under one policy or rider,  
4 guaranteed death benefits shall be displayed separately for each  
5 insured or for each class of insureds if death benefits do not  
6 differ within the class. Zero amounts shall be displayed as zero  
7 and shall not be displayed as a blank space. If the insurer makes  
8 a material revision in the terms and conditions under which it  
9 will limit its right to change any nonguaranteed factor, it shall,  
10 no later than the first policy anniversary following the revision,  
11 advise each affected policy owner residing in this State."

12 **SECTION 3.5.** Article 60 of Chapter 58 of the General Statutes is amended  
13 by adding a new Part to read:

14 "Part 3. Regulation of Home Service Life Insurance Solicitation.

15 "**§ 58-60-40. Title and reference.**

16 This Part may be cited as the "Home Service Disclosure Act".

17 "**§ 58-60-45. Purpose.**

18 The purpose of this Part is to establish standards that ensure that meaningful  
19 information is provided to the purchasers of insurance policies distributed through the  
20 home service distribution system.

21 "**§ 58-60-50. Definitions.**

22 As used in this Part:

23 (1) "Home service distribution system" means a system in which  
24 insurance products are marketed, sold, or serviced by agents in person  
25 in the home or business of the insured, owner, or premium payor in  
26 assigned territories and may be identified as "debits". The policies are  
27 issued on a monthly or more frequent premium payment basis and  
28 agents are charged with the responsibilities of servicing the debit,  
29 which may include the collection of premium payments in the home or  
30 designated location on a monthly or more frequent basis, along with  
31 other services normally rendered.

32 (2) "Small face amount life insurance policy" means an insurance policy  
33 or certificate with a face amount of fifteen thousand dollars (\$15,000)  
34 or less.

35 "**§ 58-60-55. General disclosure requirements.**

36 (a) In accordance with the disclosure simplification standards set forth in G.S.  
37 58-60-80 and at the time an insurance policy is issued through the home service  
38 distribution system, the insurer shall disclose:

39 (1) Whether the policyholder is allowed to change the method of premium  
40 payment and any conditions for that change;

41 (2) Whether or not at a subsequent date a policyholder may combine  
42 multiple policies from the same insurance company, its affiliates, and  
43 its subsidiaries into one policy in order to provide like or enhanced  
44 coverage at a comparable or reduced premium to eliminate duplicate

1 administrative costs associated with each policy and, if the option is  
2 available:

3 a. Whether a policyholder will be subject to underwriting when  
4 combining multiple policies into one policy; and

5 b. Whether a policyholder will be subject to a new contestable  
6 period, waiting periods, etc., when combining multiple policies  
7 into one policy.

8 (b) In accordance with the disclosure simplification standards set forth in G.S.  
9 58-60-80, an insurer issuing a small face amount life insurance policy through the home  
10 service distribution system shall provide the current disclosure included in Appendix A  
11 of the NAIC's Home Service Disclosure Model if at any point in time over the term of  
12 the policy the cumulative premiums paid may exceed the face amount of the policy at  
13 that point in time. The required disclosure shall be provided to the policy owner or  
14 certificate holder no later than at the time the policy or certificate is delivered. The  
15 disclosure shall not be attached to the policy but may be delivered with the policy.

16 If, for a particular policy form, the cumulative premiums may exceed the face for  
17 some demographic or benefit combination but not for all combinations, the insurer may  
18 choose to either:

19 (1) Provide the disclosure only in those circumstances where the  
20 premiums may exceed the face amount; or

21 (2) Provide the disclosure for all demographic and benefit combinations.

22 Cumulative premiums shall include premiums paid for riders. However, the face  
23 amount shall not include the benefit attributable to the riders.

24 If an illustration has been provided that satisfies the requirements of Title 11,  
25 Chapter 4, Section .0500 of the North Carolina Administrative Code, the disclosure  
26 requirements of subsection (b) of this section are deemed to have been met.

27 **"§ 58-60-60. Disclosure of payment methods.**

28 In accordance with the disclosure simplification standards set forth in G.S. 58-60-80,  
29 at the time an insurance policy is issued through the home service distribution system,  
30 the insurer shall disclose:

31 (1) What premium savings may be realized by a different method or less  
32 frequent mode of premium payment.

33 (2) That premiums are still due and payable by the person responsible for  
34 premium payments even when an agent does not collect the premiums.

35 (3) The mailing address for payment of premiums to the company.

36 (4) That the consumer is entitled to receive a receipt for premium  
37 payments when premium payments are made in cash or in person.

38 **"§ 58-60-65. Evidence of payment.**

39 For every premium collected on a policy of life or disability insurance marketed,  
40 sold, or serviced through the home service distribution system in this State, the agent,  
41 solicitor, or broker, or any employee acting on the agent, solicitor, or broker's behalf,  
42 collecting or receiving the premium in person shall:

43 (1) Maintain and furnish to the policyholder a receipt indicating payment  
44 of premiums, which shall provide the payor with clearly

1           understandable, written evidence of payment at the time the premium  
2           is collected. At a minimum it shall clearly show:

- 3           a.     The name of the payor.  
4           b.     The name of insured under each policy covered by the  
5           premium.  
6           c.     The amount paid.  
7           d.     The date paid.  
8           e.     The date paid-to-status of the policy.  
9           f.     The policy number.  
10          g.     The face amount and type of policy for which the payment will  
11          be credited.  
12          h.     The signature of the agent.  
13          i.     The agent's printed name and unique identification number.  
14          j.     The name, complete address, and phone number of the insurer.

- 15          (2)   Remit to the insurer's home office or applicable district office, or  
16          deposit in a fiduciary account, the premium collected on behalf of the  
17          policyholder within 10 days of receipt from the premium payor or  
18          policy owner. In the event that the insurer utilizes an accounting  
19          system based on a monthly list bill, all premiums collected shall be  
20          credited from the date of collection. The premium shall be fully  
21          applied to that particular account.

22    **"§ 58-60-70. Proof of policy delivery.**

23           If an insurance policy marketed, sold, or serviced through the home service  
24           distribution system is delivered by an agent, solicitor, or broker, or an employee acting  
25           on the agent, solicitor, or broker's behalf, a receipt shall be signed by the purchaser and  
26           the agent acknowledging delivery to the purchaser of the policy or contract and the  
27           disclosures required by this Part. The receipt shall contain the name of the purchaser,  
28           the policy or contract number, the amount of the initial premium payment, and the date  
29           the delivery was completed. A policy shall be deemed to have been received six months  
30           after the date of issuance if the insured has paid premiums pursuant to the contract. All  
31           delivery receipts required by this section shall be retained by the company for not less  
32           than three years following delivery and shall be available for inspection upon request of  
33           the Commissioner.

34    **"§ 58-60-75. Company duties.**

35           Each insurer engaged in the home service distribution system in this State shall  
36           make available to the Commissioner for review:

- 37           (1)   Established written procedures to audit agencies engaged in the home  
38           service system of distribution of policies in this State; and  
39           (2)   Proof of audits conducted periodically that reasonably ensure that the  
40           premium payor's records accurately reflect the premium due date and  
41           premium paid-to-status of the policy or policies purchased.

42    **"§ 58-60-80. Minimum disclosure language standards.**



1 All disclosure forms shall comply with the readability standards in Article 38 of this  
2 Chapter. It is presumed the disclosure form in Appendix A of the NAIC's Home Service  
3 Disclosure Model Act complies with this Part."

4 **SECTION 3.6.** Article 60 of Chapter 58 of the General Statutes is amended  
5 by adding a new Part to read:

6 "Part 3. Regulation of Small Face Amount Life Insurance Solicitation.

7 **"§ 58-60-85. Title and reference.**

8 This Part may be cited as the "Small Face Amount Life Insurance Disclosure Act".

9 **"§ 58-60-90. Purpose; intent; and scope.**

10 (a) The purpose of this Part is to establish standards that ensure meaningful  
11 information is provided to the purchasers of small face amount policies.

12 (b) This Part applies to any life insurance policy or certificate with an initial face  
13 amount of fifteen thousand dollars (\$15,000) or less.

14 (c) This Part does not apply to:

15 (1) Variable life insurance.

16 (2) Individual and group annuity contracts.

17 (3) Credit life insurance.

18 (4) Group or individual policies of life insurance issued to members of an  
19 employer group or other permitted group where:

20 a. Every plan of coverage was selected by the employer or other  
21 group representative;

22 b. Some portion of the premium is paid by the group or through  
23 payroll deduction; and

24 c. Group underwriting or simplified underwriting is used.

25 (5) Policies and certificates where an illustration has been provided  
26 pursuant to the requirements of Title 11, Chapter 4, Section .0500 of  
27 the North Carolina Administrative Code.

28 **"§ 58-60-95. Disclosure requirements.**

29 (a) An insurer issuing a small face amount policy shall provide the current  
30 disclosure included in Appendix A of the NAIC Disclosure for Small Face Amount Life  
31 Insurance Policies Model Act if at any point in time over the term of the policy the  
32 cumulative premiums paid may exceed the face amount of the policy at that point in  
33 time. The required disclosure shall be provided to the policy owner or certificate holder  
34 no later than at the time the policy or certificate is delivered. The disclosure shall not be  
35 attached to the policy but may be delivered with the policy.

36 (b) If, for a particular policy form, the cumulative premiums may exceed the face  
37 amount for some demographic or benefit combination but not for all combinations, the  
38 insurer may choose to either:

39 (1) Provide the disclosure only in those circumstances where the  
40 premiums may exceed the face amount; or

41 (2) Provide the disclosure for all demographic and benefit  
42 combinations.

43 (c) Cumulative premiums shall include premiums paid for riders. However, the  
44 face amount shall not include the benefits attributable to the riders.

1 "§ 58-60-100. Insurer duties.

2 The insurer and its producers shall have a duty to provide information to  
3 policyholders or certificate holders that ask questions about the disclosure statement."

4 **SECTION 3.7.** Article 60 of Chapter 58 of the General Statutes is amended  
5 by adding a new Part to read:

6 "Part 4. Regulation of Annuity Solicitation.

7 "§ 58-60-105. Title and reference.

8 This Part may be cited as the "Annuity Disclosure Act".

9 "§ 58-60-110. Purpose; intent; scope.

10 (a) The purpose of this Part is to provide standards for the disclosure of certain  
11 minimum information about annuity contracts to protect consumers and foster consumer  
12 education. This Part specifies the minimum information that must be disclosed and the  
13 method for disclosing it in connection with the sale of annuity contracts. The goal of  
14 this Part is to ensure that purchasers of annuity contracts understand certain basic  
15 features of annuity contracts.

16 (b) This Part applies to all group and individual annuity contracts and certificates  
17 except:

18 (1) Registered or nonregistered variable annuities or other registered  
19 products.

20 (2) Immediate and deferred annuities that contain no nonguaranteed  
21 elements.

22 (3) Annuities used to fund:

23 a. An employee pension plan, which is covered by the Employee  
24 Retirement Income Security Act (ERISA);

25 b. A plan described by section 401(a), 401(k), or 403(b) of the  
26 Internal Revenue Code, where the plan, for purposes of ERISA,  
27 is established or maintained by an employer;

28 c. A governmental or church plan defined in section 414, or a  
29 deferred compensation plan of a state or local government or a  
30 tax exempt organization under section 457, of the Internal  
31 Revenue Code;

32 d. A nonqualified deferred compensation arrangement established  
33 or maintained by an employer or plan sponsor;

34 e. Structured settlement annuities;

35 f. Charitable gift annuities; or

36 g. Funding agreements.

37 (c) This Part shall apply to annuities used to fund a plan or arrangement that is  
38 funded solely by contributions an employee elects to make, whether on a pre-tax or  
39 after-tax basis, and where the insurance company has been notified that plan  
40 participants may choose from among two or more fixed annuity providers and there is a  
41 direct solicitation of an individual employee by a producer for the purchase of an  
42 annuity contract. As used in this subsection, direct solicitation shall not include any  
43 meeting held by a producer solely for the purpose of educating or enrolling employees  
44 in the plan or arrangement.

1 **"§ 58-60-115. Definitions.**

2 As used in this Part:

- 3 (1) "Annuity buyer's guide" or "buyer's guide" means the current NAIC  
4 Model Buyer's Guide to Fixed Deferred Annuities, including any  
5 appendix thereto.
- 6 (2) "Charitable gift annuity" means a transfer of cash or other property by  
7 a donor to a charitable organization in return for an annuity payable  
8 over one or two lives, under which the actuarial value of the annuity is  
9 less than the value of the cash or other property transferred and the  
10 difference in value constitutes a charitable deduction for federal tax  
11 purposes but does not include a charitable remainder trust or a  
12 charitable lead trust or other similar arrangement where the charitable  
13 organization does not issue an annuity and incur a financial obligation  
14 to guarantee annuity payments.
- 15 (3) "Contract owner" means the owner named in the annuity contract or  
16 certificate holder in the case of a group annuity contract.
- 17 (4) "Determinable elements" means elements that are derived from  
18 processes or methods that are guaranteed at issue and not subject to  
19 company discretion but where the values or amounts cannot be  
20 determined until some point after issue. These elements include the  
21 premiums, credited interest rates (including any bonus), benefits,  
22 values, noninterest-based credits, charges, or elements of formulas  
23 used to determine any of these. These elements may be described as  
24 guaranteed but not determined at issue. An element is considered  
25 determinable if it was calculated from underlying determinable  
26 elements only or from both determinable and guaranteed elements.
- 27 (5) "Disclosure document" means the document the contents of which are  
28 described in G.S. 58-60-125.
- 29 (6) "Funding agreement" means an agreement for an insurer to accept and  
30 accumulate funds and to make one or more payments at future dates in  
31 amounts that are not based on mortality or morbidity contingencies.
- 32 (7) "Generic name" means a short title descriptive of the annuity contract  
33 being applied for or illustrated such as "single premium deferred  
34 annuity".
- 35 (8) "Guaranteed elements" means the premiums, credited interest rates,  
36 including any bonus, benefits, values, noninterest-based credits,  
37 charges, or elements of formulas used to determine any of these, that  
38 are guaranteed and determined at issue. An element is considered  
39 guaranteed if all of the underlying elements that go into its calculation  
40 are guaranteed.
- 41 (9) "Nonguaranteed elements" means the premiums, credited interest rates  
42 (including any bonus), benefits, values, noninterest-based credits,  
43 charges, or elements of formulas used to determine any of these that  
44 are subject to company discretion and are not guaranteed at issue. An

1 element is considered nonguaranteed if any of the underlying  
2 nonguaranteed elements are used in its calculation.

3 (10) "Structured settlement annuity" means a "qualified funding asset" as  
4 defined in section 130(d) of the Internal Revenue Code or an annuity  
5 that would be a qualified funding asset under section 130(d) but for the  
6 fact that it is not owned by an assignee under a qualified assignment.

7 **"§ 58-60-120. Standards for the disclosure document and buyer's guide.**

8 (a) Where the application for an annuity contract is taken in a face-to-face  
9 meeting, the applicant, at or before the time of application, shall be given both the  
10 disclosure document described in G.S. 58-60-125 and a copy of the buyer's guide.

11 (b) Where the application for an annuity contract is taken by means other than in  
12 a face-to-face meeting, the applicant shall be sent both the disclosure document and the  
13 buyer's guide no later than five business days after the completed application is received  
14 by the insurer.

15 (1) With respect to an application received as a result of a direct  
16 solicitation through the mail:

17 a. Providing a buyer's guide in a mailing inviting prospective  
18 applicants to apply for an annuity contract shall be deemed to  
19 satisfy the requirement that the buyer's guide be provided no  
20 later than five business days after receipt of the application.

21 b. Providing a disclosure document in a mailing inviting a  
22 prospective applicant to apply for an annuity contract shall be  
23 deemed to satisfy the requirement that the disclosure document  
24 be provided no later than five business days after receipt of the  
25 application.

26 (2) With respect to an application received via the Internet:

27 a. Taking reasonable steps to make the buyer's guide available for  
28 viewing and printing on the insurer's web site shall be deemed  
29 to satisfy the requirement that the buyer's guide be provided no  
30 later than five business days after receipt of the application.

31 b. Taking reasonable steps to make the disclosure document  
32 available for viewing and printing on the insurer's web site shall  
33 be deemed to satisfy the requirement that the disclosure  
34 document be provided no later than five business days after  
35 receipt of the application.

36 (3) A solicitation for an annuity contract provided in other than a  
37 face-to-face meeting shall include a statement that the proposed  
38 applicant may contact the Department for a free annuity buyer's guide.  
39 In lieu of the foregoing statement, an insurer may include a statement  
40 that the prospective applicant may contact the insurer for a free annuity  
41 buyer's guide.

42 (c) Where the buyer's guide and disclosure document are not provided at or  
43 before the time of application, a free look period of no less than 15 days shall be

1 provided for the applicant to return the annuity contract without penalty. This free look  
2 shall run concurrently with any other free look provided under State law or regulation.

3 **"§ 58-60-125. Contents of disclosure document.**

4 At a minimum, all of the following information shall be included in the disclosure  
5 document required under this Part:

- 6 (1) The generic name of the contract, the company product name, if  
7 different, and form number, and the fact that it is an annuity.
- 8 (2) The insurer's name and address.
- 9 (3) A description of the contract and its benefits, emphasizing its  
10 long-term nature, including the following, if appropriate:
  - 11 a. The guaranteed, nonguaranteed, and determinable elements of  
12 the contract, and their limitations, if any, and an explanation of  
13 how they operate.
  - 14 b. An explanation of the initial crediting rate, specifying any  
15 bonus or introductory portion, the duration of the rate, and the  
16 fact that rates may change from time to time and are not  
17 guaranteed.
  - 18 c. Periodic income options both on a guaranteed and  
19 nonguaranteed basis.
  - 20 d. Any value reductions caused by withdrawals from or surrender  
21 of the contract.
  - 22 e. How values in the contract can be accessed.
  - 23 f. The death benefit, if available, and how it will be calculated.
  - 24 g. A summary of the federal tax status of the contract and any  
25 penalties applicable on withdrawal of values from the contract.
  - 26 h. The impact of any rider, such as a long-term care rider.
- 27 (4) The specific dollar amount or percentage charges and fees with an  
28 explanation of how they apply.
- 29 (5) Information about the current guaranteed rate for new contracts that  
30 contains a clear notice that the rate is subject to change.

31 Insurers shall define terms used in the disclosure statement in language that  
32 facilitates the understanding by a typical person within the segment of the public to  
33 which the disclosure statement is directed.

34 **"§ 58-60-130. Report to contract owners.**

35 For annuities in the payout period with changes in nonguaranteed elements and for  
36 the accumulation period of a deferred annuity, the insurer shall provide each contract  
37 owner with a report, at least annually, on the status of the contract that contains at least  
38 all of the following information:

- 39 (1) The beginning and end date of the current report period.
- 40 (2) The accumulation and cash surrender value, if any, at the end of the  
41 previous report period and at the end of the current report period.
- 42 (3) The total amounts, if any, that have been credited, charged to the  
43 contract value, or paid during the current report period.

1           (4) The amount of outstanding loans, if any, as of the end of the current  
2           report period."

3  
4 **PART IV. EMPLOYER-OWNED LIFE INSURANCE DISCLOSURE**

5           **SECTION 4.** G.S. 58-58-75 reads as rewritten:

6 **"§ 58-58-75. Insurable interest in life and physical ability of employee or agent.**

7           (a) An employer, whether a partnership, joint venture, business trust, mutual  
8 association, corporation, any other form of business organization, or one or more  
9 individuals, or any religious, educational, or charitable corporation, institution or body,  
10 has an insurable interest in and the right to insure the physical ability or the life, or both  
11 the physical ability and the life, of an employee for the benefit of such employer. Any  
12 principal shall have a life insurable interest in and the right to insure the physical ability  
13 or the life, or both the physical ability and the life, of an agent for the benefit of such  
14 principal.

15           (b) An employee described in subsection (a) of this section shall be insured for  
16 the benefit of an employer described in subsection (a) of this section only if the  
17 employee receives written notification from the insurer of the existence of the coverage.  
18 The notice shall be provided to the employee within 30 days after the effective date of  
19 the coverage and shall include a statement that the employer may maintain the life  
20 insurance coverage on the employee even after employment is terminated.

21           (c) For nonkey or nonmanagerial employees, the aggregate amount of coverage  
22 shall be reasonably related to the benefits provided to the employees in the aggregate.

23           (d) With respect to employer-provided pension and welfare plans, the life  
24 insurance coverage purchased to finance the plans may only cover the lives of those  
25 employees and retirees who, at the time their lives were first insured under the plan,  
26 either are participants, or would be eligible to participate, upon the satisfaction of age,  
27 service, or similar eligibility criteria in the plan."

28  
29 **PART V. ACTUARIALLY SOUND ASSOCIATION GROUP ACCIDENT**  
30 **AND HEALTH PREMIUM RATES**

31           **SECTION 5.** G.S. 58-51-80(1a) reads as rewritten:

32           "(1a) Under a policy issued to an association or to a trust or to the trustee or  
33 trustees of a fund established, created, or maintained for the benefit of  
34 members of one or more associations. The association or associations  
35 shall have at the outset a minimum of 500 persons and shall have been  
36 organized and maintained in good faith for purposes other than that of  
37 obtaining insurance; shall have been in active existence for at least five  
38 years; and shall have a constitution and bylaws that provide that (i) the  
39 association or associations hold regular meetings not less than annually  
40 to further purposes of the members; (ii) except for credit unions, the  
41 association or associations collect dues or solicit contributions from  
42 members; and (iii) the members, other than associate members, have  
43 voting privileges and representation on the governing board and  
44 committees. The policy is subject to the following requirements:

- 1 a. The policy may insure members of the association or  
2 associations, employees of the association or associations, or  
3 employees of members, or one or more of the preceding or all  
4 of any class or classes for the benefit of persons other than the  
5 employee's employer.
- 6 b. The premium for the policy shall be paid from funds  
7 contributed by the association or associations, or by employer  
8 members, or by both, or from funds contributed by the covered  
9 persons or from both the covered persons and the association,  
10 associations, or employer members. The premium rates for each  
11 association policy shall be developed, and applied to the  
12 certificates thereunder, on an actuarially sound basis.
- 13 c. Repealed by Session Laws 1997-259, s. 8."
- 14

15 **PART VI. INDIVIDUAL ACCIDENT AND HEALTH INSURANCE**  
16 **RENEWAL RATE LIMITATIONS**

17 **SECTION 6.** G.S. 58-51-95 is amended by adding a new subsection to read:

18 "(g) For policies subject to this section, an individual health insurer shall not  
19 increase an individual's renewal premium for continued health insurance coverage under  
20 the terms of the individual's health insurance policy based on any health status-related  
21 factors in relation to the individual or a dependent of the individual, including:

- 22 (1) Health status.  
23 (2) Medical condition (including both physical and mental illnesses).  
24 (3) Claims experience.  
25 (4) Duration from issue.  
26 (5) Receipt of health care.  
27 (6) Medical history.  
28 (7) Genetic information."
- 29

30 **PART VII. LARGE GROUP HEALTH INSURANCE SOLE PROPRIETOR**  
31 **EXEMPTION**

32 **SECTION 7.** G.S. 58-65-60 is amended by adding a new subsection to read:

33 "(e3) When determining employee eligibility for a large employer, as defined in  
34 G.S. 58-68-25(10), an individual proprietor, owner, or operator shall be defined as an  
35 "employee" for the purpose of obtaining coverage under the employee group health plan  
36 and shall not be held to a minimum workweek requirement as imposed on other eligible  
37 employees."

38 **SECTION 7.1.** G.S. 58-67-85 is amended by adding a new subsection to  
39 read:

40 "(d1) When determining employee eligibility for a large employer, as defined in  
41 G.S. 58-68-25(1), an individual proprietor, owner, or operator shall be defined as an  
42 "employee" for the purpose of obtaining coverage under the employee group health plan  
43 and shall not be held to a minimum workweek requirement as imposed on other eligible  
44 employees."

1           **SECTION 7.2.** G.S. 58-51-80(c) reads as rewritten:

2           "(c) The term "employees" as used in this section shall be deemed to include, for  
3 the purposes of insurance hereunder, employees of a single employer, the officers,  
4 managers, and employees of the employer and of subsidiary or affiliated corporations of  
5 a corporation employer, and the individual proprietors, partners, and employees of  
6 individuals and firms of which the business is controlled by the insured employer  
7 through stock ownership, contract or otherwise. Employees shall be added to the group  
8 coverage no later than 90 days after their first day of employment. Employment shall be  
9 considered continuous and not be considered broken except for unexcused absences  
10 from work for reasons other than illness or injury. The term "employee" is defined as a  
11 nonseasonal person who works on a full-time basis, with a normal work week of 30 or  
12 more hours and who is otherwise eligible for coverage, but does not include a person  
13 who works on a part-time, temporary, or substitute basis. The term "employer" as used  
14 herein may be deemed to include the State of North Carolina, any county, municipality  
15 or corporation, or the proper officers, as such, of any unincorporated municipality or  
16 any department or subdivision of the State, county, such corporation, or municipality  
17 determined by conditions pertaining to the employment. When determining employee  
18 eligibility for a large employer, as defined in G.S. 58-68-25(10), an individual  
19 proprietor, owner, or operator shall be defined as an "employee" for the purpose of  
20 obtaining coverage under the employee group health plan and shall not be held to a  
21 minimum workweek requirement as imposed on other eligible employees."  
22

## 23 **PART VIII. NEWBORN COVERAGE REINSTATEMENT**

24           **SECTION 8.** G.S. 58-51-30(b) reads as rewritten:

25           "(b) Every health benefit plan, as defined in ~~G.S. 58-3-167~~, G.S. 58-51-115(a)(1),  
26 that provides benefits for any sickness, illness, or disability of any minor child or that  
27 provides benefits for any medical treatment or service furnished by a health care  
28 provider or institution to any minor child shall provide the benefits for those  
29 occurrences beginning with the moment of the child's birth if the birth occurs while the  
30 plan is in force. Every health benefit plan shall extend coverage to a newborn child  
31 without requirements for prior notification unless an additional premium charge to add  
32 the dependent is due. If an additional premium charge is due to cover the dependent, the  
33 health benefit plan shall cover the newborn child from the moment of birth if the  
34 newborn is enrolled within 30 days after the date of birth. Foster children and adopted  
35 children shall be treated the same as newborn infants and eligible for coverage on the  
36 same basis upon placement in the foster home or placement for adoption. Every health  
37 benefit plan shall extend coverage to a foster child or adopted child without  
38 requirements for prior notification unless an additional premium charge to add the foster  
39 child or adopted child is due. If an additional premium charge is due to cover the foster  
40 child or adopted child, the health benefit plan shall cover the foster child or adopted  
41 child upon placement in the foster home or placement for adoption if the foster child or  
42 adopted child is enrolled within 30 days after the placement in the foster home or  
43 placement for adoption."  
44



1 **PART IX. LIMITED HEALTH, SUPPLEMENTAL HEALTH, AND**  
2 **SPECIFIED DISEASE POLICIES TECHNICAL CORRECTIONS**

3 **SECTION 9.** G.S. 58-51-15(a)(2)b. reads as rewritten:

4 "b. This policy contains a provision limiting coverage for  
5 preexisting conditions. Preexisting conditions are covered under  
6 this policy \_\_\_\_\_ (insert number of months or days, not to  
7 exceed one year) after the effective date of coverage.  
8 Preexisting conditions mean "those conditions for which  
9 medical advice, diagnosis, care, or treatment was received or  
10 recommended within the one-year period immediately  
11 preceding the effective date of the person's coverage." ~~Credit~~  
12 Except for the excepted benefits described in G.S. 58-68-25(b),  
13 credit for having satisfied some or all of the preexisting  
14 condition waiting periods under previous health benefits  
15 coverage shall be given in accordance with G.S. 58-68-30."

16 **SECTION 9.1.** G.S. 58-51-15(h) reads as rewritten:

17 "(h) Preexisting Condition Exclusion Clarification. – Sub-subdivision (a)(2)b. of  
18 this section does not apply to:

- 19 (1) ~~Policies~~ policies issued to eligible individuals under G.S. 58-68-60.  
20 (2) ~~Excepted benefits as described in G.S. 58-68-25(b).~~"

21  
22 **PART X. SMALL EMPLOYER HEALTH REINSURANCE POOL BOARD**  
23 **AMENDMENTS**

24 **SECTION 10.** G.S. 58-50-150(b) reads as rewritten:

25 "~~Within 30 days after January 1, 1992, the Commissioner shall give notice to all~~  
26 ~~carriers of the time and place for the initial organizational meeting, which shall take~~  
27 ~~place within 90 days after the notice from the Commissioner.~~ The members shall select  
28 the initial Board, subject to the Commissioner's approval. The Board shall consist of  
29 ~~nine~~ six members. There shall be no more than two members of the Board representing  
30 any one carrier. In determining voting rights at the organizational meeting, each  
31 member shall be entitled to vote in person or by proxy. ~~The voting rights to determine~~  
32 ~~initial Board membership shall be weighted based upon net group health benefit plan~~  
33 ~~premium derived from this State in the previous calendar year. Thereafter, voting~~  
34 Voting rights shall be based on net group health benefit plan premium derived from  
35 small employer business. The Board shall at all times, to the extent possible, include at  
36 least one domestic insurance company licensed to transact accident and health  
37 insurance, one HMO, one nonprofit hospital or medical service plan. ~~Six~~ Five of the  
38 members of the Board shall be small employer carriers. In approving selection of the  
39 Board, the Commissioner shall assure that all members are fairly represented."

40  
41 **PART XI. EQUITABLE ENROLLMENT PERIOD FOR SUPPLEMENTAL**  
42 **MEDICARE PLANS**

43 **SECTION 11.** G.S. 58-54-45(a) reads as rewritten:

1       "(a) In addition to any rule adopted under this Article that is directly or indirectly  
2 related to open enrollment, an insurer shall at least make standardized Medicare  
3 Supplement Plans A, C, and J available to persons eligible for Medicare by reason of  
4 disability before age 65. This action shall be taken without regard to medical condition,  
5 claims experience, or health status. To be eligible, a person must submit an application  
6 during the six-month period beginning with the first month the person first enrolls in  
7 Medicare Part B. For those persons that are retroactively enrolled in Medicare Part B  
8 due to a retroactive eligibility decision made by the Social Security Administration, the  
9 application must be submitted within a six-month period beginning with the month in  
10 which the person receives notification of the retroactive eligibility decision."

## 11 12 **PART XII. REVOCATION AND SUSPENSION TECHNICAL CORRECTION**

### 13 **SECTION 12.** G.S. 58-3-100(c) reads as rewritten:

14       "(c) The Commissioner may impose a civil penalty under G.S. 58-2-70 if an  
15 HMO, service corporation, MEWA, or insurer fails to acknowledge a claim within 30  
16 days after receiving written or electronic notice of the claim, but only if the notice  
17 contains sufficient information for the insurer to identify the specific coverage involved.  
18 Acknowledgement of the claim shall be one of the following:

- 19           (1) A statement made to the claimant or to the claimant's legal  
20           representative advising that the claim is being investigated.
- 21           (2) Payment of the claim.
- 22           (3) A bona fide written offer of settlement.
- 23           (4) A written denial of the claim.

24 A claimant includes an insured, a beneficiary of life or annuity contract, a health care  
25 provider, or a health care facility that is responsible for directly making the claim with  
26 an insurer, HMO, service corporation, or MEWA. With respect to a claim under an  
27 accident, health, or disability policy, if the acknowledgement sent to the claimant  
28 indicates that the claim remains under investigation, within 45 days after receipt by the  
29 insurer of the initial claim, the insurer shall send a claim status report to the insured and  
30 every 45 days thereafter until the claim is paid or denied. The report shall give details  
31 sufficient for the insured to understand why processing of the claim has not been  
32 completed and whether the insurer needs additional information to process the claim. If  
33 the claim acknowledgement includes information about why processing of the claim has  
34 not been completed and indicates whether additional information is needed, it may  
35 satisfy the requirement for the initial claim status report. This subsection does not apply  
36 to HMOs, service corporations, MEWAs or insurers subject to G.S. 58-3-225."

## 37 38 **PART XIII. HEALTH BENEFIT PLAN TRAVEL EXPENSES COVERAGE**

39       **SECTION 13.** Article 3 of Chapter 58 of the General Statutes is amended by  
40 adding a new section to read:

41 **"§ 58-3-270. Insurance coverage for travel expenses associated with obtaining**  
42 **care.**

43       (a) As used in this section, the terms "health benefit plan" and "insurer" have the  
44 meaning as found in G.S. 58-3-167.

1       (b) Each health benefit plan shall provide coverage for reasonable transportation,  
2 lodging, and boarding expenses incurred by a covered person to access covered health  
3 care services when the insurer, through its referral or network contracting arrangements,  
4 requires the covered person to travel more than 250 miles from the covered person's  
5 residence to obtain those covered health care services from a network provider.

6       (c) The coverage specified by this section is limited to transportation, lodging  
7 and boarding expenses incurred by a covered person when required by the health plan to  
8 travel to access covered health care services as provided in subsection (b) of this section  
9 when those health care services are not also available from a network provider who is  
10 located within 250 miles of the covered person's residence.

11       (d) The coverage required by this section shall be subject to plan requirements  
12 including any overall health care benefit plan aggregate limitations and shall last for the  
13 duration of the health care benefit plan's coverage of the treatment subject to this  
14 section. An insurer may utilize a per diem limit for the expenses specified in subsection  
15 (c) of this section as long as the limit reflects the high-low per diem method as annually  
16 published by the Internal Revenue Service or the Domestic Per Diem Rate as published  
17 annually by the federal General Services Administration in the area where the health  
18 care services are being obtained. All travel, lodging, and boarding expenses in excess of  
19 the insurer's per diem or the health benefit plan's aggregate limits shall be the  
20 responsibility of the covered person.

21       (e) An insurer may require prior approval of all expenses subject to this section.

22       (f) The coverage required by this section shall apply only to those travel,  
23 lodging, and boarding expenses incurred by the covered person accessing covered  
24 health care services in accordance with this section. If the covered person accessing  
25 covered health care services in accordance with this section is a minor, the health  
26 benefit plan shall also cover the expenses specified in subsection (c) of this section for a  
27 parent or guardian who accompanies the minor."

#### 28

#### 29 **PART XIV. CREDIT INSURANCE AMENDMENTS**

30       **SECTION 14.** G.S. 58-57-5 is amended by adding a new subdivision to  
31 read:

32       "(5a) "Critical period coverage" means insurance coverage for which  
33 benefits are limited to a stated number of payments or the payments  
34 end with the expiration of the policy, whichever is less."

35       **SECTION 14.1.** G.S. 58-57-50(b) reads as rewritten:

36       "(b) The refund of premiums for decreasing term credit life insurance shall be  
37 equal to the premium that would be charged for the remaining term and amount of  
38 coverage in the policy. The refund of premiums for decreasing term credit life insurance  
39 in transactions of 60 months duration or less and the refund of premiums for single  
40 interest credit property insurance and single interest physical damage insurance shall be  
41 equal to the amount computed by the sum of digits formula known as the "Rule of 78."  
42 The refund of premiums for decreasing term credit life insurance in transactions of more  
43 than 60 months duration shall be equal to the premium that would be charged for the  
44 remaining term and amount of coverage in the policy. The refund of premiums for level

1 term credit life insurance and dual interest credit property insurance and dual interest  
2 physical damage insurance shall be equal to the pro rata unearned gross premiums."

3 **SECTION 14.2.** G.S. 58-57-55 reads as rewritten:

4 "**§ 58-57-55. Issuance of policies.**

5 All policies of credit life insurance and credit accident and health insurance shall be  
6 issued only by an insurer authorized to do business in this State and shall be issued only  
7 through holders of licenses or authorizations issued by the Commissioner. ~~All~~ With the  
8 exception of credit insurance issued in accordance with G.S. 58-57-105, all policies of  
9 credit life insurance and credit accident and health insurance shall be delivered or issued  
10 for delivery in this State only by an insurer authorized to do an insurance business  
11 therein, and shall be issued only through holders of licenses or authorizations issued by  
12 the Commissioner. ~~State.~~ The enrollment of debtors under a group policy issued to a  
13 creditor and authorized under this Article shall not constitute the issuance of a policy of  
14 insurance."

15 **SECTION 14.3.** G.S. 58-57-60 is amended by adding a new subsection to  
16 read:

17 "(d) A claim acknowledgement shall be sent to the claimant within 30 days after  
18 receiving written or electronic notice of the claim. Acknowledgement shall include the  
19 following:

- 20 (1) A statement made to the insured or the claimant advising that the claim  
21 is being investigated.  
22 (2) Payment of the claim.  
23 (3) A bona fide written offer of settlement.  
24 (4) A written denial of the claim."

25 **SECTION 14.4.** G.S. 58-57-110 reads as rewritten:

26 "**§ 58-57-110. Credit unemployment insurance rate standards; policy provisions.**

27 (a) Each year the Commissioner shall prescribe a minimum incurred loss ratio  
28 standard requirement to develop a premium rate reasonable in relation to the benefits  
29 provided by credit unemployment insurance coverage. The following requirements must  
30 be met:

- 31 (1) Coverage is provided or offered, with or without underwriting, to all  
32 debtors regardless of age who are working for salary, wages, or other  
33 employment income for at least 30 hours per week and have done so  
34 for 12 consecutive months;  
35 (2) Coverage sets forth a definition of involuntary unemployment as a loss  
36 of employment income that may include, but is not limited to, loss  
37 caused by layoff, general strike, termination of employment, or  
38 lockout;  
39 (3) Coverage does not contain any exclusion except: debts with irregular  
40 monthly payments; voluntary forfeiture of salary, wages, or other  
41 employment income; resignation; retirement; sickness, disease, or  
42 normal pregnancy; or loss of income due to termination as a result of  
43 willful misconduct that is a violation of some established, definite rule

1 of conduct, a forbidden act, or willful dereliction of duty, or criminal  
2 ~~misconduct~~.misconduct;

3 (4) As long as there is no required time period limitation for registration,  
4 the insured may be required to register with the State unemployment  
5 office in order to qualify for benefit payments under the credit  
6 unemployment coverage. Qualification for State unemployment  
7 benefits shall not be required in order to qualify for benefit payments  
8 under the credit unemployment coverage.

9 (b) The Commissioner may approve other policy provisions and coverages  
10 consistent with the purposes of unemployment coverage.

11 (c) Joint coverage rates for credit unemployment insurance shall be one and  
12 two-thirds (1 2/3) times the approved single rate of coverage.

13 (d) The refund provision for credit unemployment insurance shall be equal to the  
14 pro rata unearned gross premium."

15  
16 **PART XV. EFFECT OF HEADINGS, SEVERABILITY, AND EFFECTIVE**  
17 **DATES**

18 **SECTION 15.** The headings to the parts of this act are a convenience to the  
19 reader and are for reference only. The headings do not expand, limit, or define the text  
20 of this act.

21 **SECTION 15.1.** If any section or provision of this act is declared  
22 unconstitutional, preempted, or otherwise invalid by the courts, it does not affect the  
23 validity of the act as a whole or any part other than the part so declared to be  
24 unconstitutional, preempted, or otherwise invalid.

25 **SECTION 15.2.** Sections 1 through 8 and Sections 9, 9.1, 13, 14, 14.1, 14.2,  
26 14.3, and 14.4 of this act become effective January 1, 2004, and apply to policies or  
27 certificates issued or renewed on or after that date. The remainder of this act is effective  
28 when it becomes law and applies to policies or certificates issued or renewed on or after  
29 that date.