

**GENERAL ASSEMBLY OF NORTH CAROLINA**

**SESSION 1999**

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**HOUSE BILL 1026**

Short Title: Liability to Sales Rep.

(Public)

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Sponsors: Representative Justus.

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Referred to: Judiciary III.

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April 14, 1999

**A BILL TO BE ENTITLED**

**AN ACT TO INCREASE THE LIABILITY OF PRINCIPALS WHO FAIL TO PAY  
SALES REPRESENTATIVES COMMISSIONS UPON TERMINATION  
CONTRACTS WITH SALES REPRESENTATIVES.**

The General Assembly of North Carolina enacts:

Section 1. G.S. 66-192(a) reads as rewritten:

"(a) A principal who fails to comply with the provisions of G.S. 66-191 is liable to the sales representative in a civil action for (i) all amounts due the sales representative plus exemplary damages in an amount not to exceed three times the amount of commissions due the sales representative, (ii) attorney's fees actually and reasonably incurred by the sales representative in the action, and (iii) court costs."

Section 2. This act becomes effective October 1, 1999, and applies to causes of action arising on or after that date.