GENERAL ASSEMBLY OF NORTH CAROLINA

SESSION 1991

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HOUSE BILL 330 Committee Substitute Favorable 4/11/91 Third Edition Engrossed 4/17/91

	Short Title: Motor Ve	hicle Dealer-Definition. (Public)			
	Sponsors:				
	Referred to:				
		March 26, 1991			
1		A BILL TO BE ENTITLED			
2	AN ACT TO AMEND	THE DEFINITION OF MOTOR VEHICLE DEALER.			
3	The General Assembly	of North Carolina enacts:			
4		G.S. 20-286(11) reads as rewritten:			
5	1 1	otor vehicle dealer' and 'dealer' mean any person, firm,			
6		ociation, or corporation engaged in the business of selling motor			
7	vehicles, or who holds or held at the time a cause of action under this				
8	Article accrued, a valid sales and service agreement, franchise or				
9	contract, granted by the manufacturer or distributor for the retail sale				
10		said manufacturer's or distributor's new motor vehicles. any			
11	•	son, partnership, association, corporation, or entity which:			
12	<u>a.</u>	For commission, money or other thing of value, buys, sells,			
13		exchanges (either outright or on conditional sale, bailment			
14		lease, chattel mortgage, or otherwise), or arranges, offers,			
15		attempts to solicit, or attempts to negotiate, on behalf of others			
16 17		the sale, purchase, or exchange of an interest in five or more			
18		motor vehicles within any 12 consecutive months, whether or not the motor vehicles are owned by that person, partnership,			
19		association, corporation, or entity; or			
20	<u>b.</u>	Is engaged, wholly or in part, in the business of selling new			
21	<u>U.</u>	motor vehicles or new or used motor vehicles, or used motor			
22		vehicles only, whether or not the motor vehicles are owned by			

1		that person, partnership, association, or corporation, and sells
2		five or more motor vehicles within any 12 consecutive months;
3		or
4	<u>c.</u>	Offers to sell, displays, or permits the display for sale for any
5		form of compensation five or more motor vehicles within any
6		12 consecutive months.
7	The term 'motor ve	hicle dealer' or 'dealer' does not include:
8		a. Receivers, trustees, administrators, executors,
9		guardians, or other persons appointed by or acting under the
10		judgment or order of any court; or
11		b. Public officers while performing their official duties;
12		or
13		c. Persons, other than corporations or other
14		business entities primarily engaged in the leasing or renting of
15		motor vehicles to others when selling or offering those
16		vehicles for sale at retail, disposing of motor vehicles
17		acquired for their own use or the use of a family member, and
18		actually so used, when the same shall have been so acquired
19		and used in good faith and not for the purpose of avoiding the
20		provisions of this Article; or
21		d. Persons, firms or corporations who shall sell motor
22 23		vehicles as an incident to their principal business but who are
23		not engaged primarily in the selling of motor vehicles. This
24		category includes finance companies financial institutions who
25		shall sell repossessed motor vehicles and insurance
26		companies who sell motor vehicles to which they have taken
26 27		title as an incident of payments made under policies of
28		insurance and who do not maintain a used car lot or building
29		with one or more employed motor vehicle salesmen.
30		e. Persons, firms or corporations manufacturing,
31		distributing or selling trailers and semitrailers weighing not
32		more than 750 pounds and carrying not more than <u>a 1,500</u>
33		pound load.
34		f. A licensed real estate broker or salesman who sells a
35		mobile home for the owner as an incident to the sale of land
36		upon which the mobile home is located.
37	<u>g.</u>	An employee of an organization arranging for the purchase or
38		lease by the organization of vehicles for use in the
39		organization's business.
40	<u>h.</u>	Any publication, broadcast, or other communications media
41		when engaged in the business of advertising, but not otherwise
42		arranging for the sale of motor vehicles owned by others.
43	<u>i.</u>	Any person dealing solely in the sale or lease of vehicles
44		designed exclusively for off-road use.

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1	<u>i.</u>	Any real property owner who leases any interest in property for
2	•	use by a dealer.
3	<u>k.</u>	Any person acquiring any interest in a motor vehicle for a
4		family member."
5	Sec. 2. This	act shall be effective October 1, 1991.